

STEEL LINES

SAVE TIME, MONEY ON REPAIRS

Akron Hydraulic can now manufacture virtually any hydraulic tube, line or hose in house. This saves customers time and money versus buying OEM. Most assemblies can be made in a few hours from our inventory and customers have saved 35% or more versus buying OEM.

John Rinella, Inside Sales for Akron Hydraulics, brought the idea to Doug a few months ago. Working with customers at the counter, he saw a need for access to custom steel lines quickly. John sold Doug on the idea and quickly brought in the right tooling and inventory. John has gone through extensive training along with Mitch to learn the full capabilities of the new system.

Akron Hydraulic can duplicate virtually any bend or connection for steel lines up to 1.25" and can handle both Metric and American units.



ABOVE:

1. John Rinella finishes a hose & tube assembly for a customer.
2. Bending Stainless Steel Tubing.
3. Upswaging for Metric fittings.

Akron Hydraulic Carries:

- Carbon and Stainless Steel Tubing up to 1.25"
- All Common Hydraulic Hose Sizes
- Thousands of American and Metric Fittings

Our system has over hundreds of different bends and connections. When applied, the possibilities are endless.

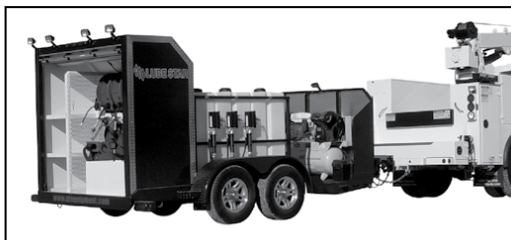
John is excited about this program. Why? "Because it saves our customers a considerable amount of time and money versus buying new OEM. Before I would have to send customers all over the country and their machines could be down for days. Now, we can usually get you back up and working within a few hours."

Questions? Contact **John Rinella** at **330-724-6999** or visit www.tubeshoses.com. Better yet, stop in to see what is possible!

For your convenience, Akron Hydraulic is open on Saturday mornings and offer **free** pickup and delivery within 50 miles.

Need Graphic Design? Call **Chris Warner**

E: Cwarner81@aol.com P: 330.812.4205



LUBE TRAILER IMPROVEMENTS

When you've got a good thing going... you make it better! Our Lube Trailers have received praise from equipment managers from all over the country. They like what the concept delivers (lower cost, more flexibility than traditional lube trucks). They also love the craftsmanship that goes into each unit.

Robert Allee has added a few improvements to the design including the following options: roll up door in the rear, diesel powered air compressor, 5 worklight package, polished aluminum wheels, and additional ground clearance.

There are now Lube Trailers ready for immediate delivery. For detailed information and 360° pictures go to www.lubetrailer.com. Lube Trailers still abide by our motto:

"You Dream It. We Build It."

So, if there's something we haven't already covered, Robert Allee can help make it happen. Call him at **800-824-0622**.

SUCCESS STORY: ARTICULATING CRANES MAKE HARD JOBS SIMPLE

Bill Penney, QT's Articulating Crane Specialist, gets himself into all kinds of interesting projects. Recently, he put together a unit for a petroleum company in Michigan. In this application, telescopic cranes don't offer enough reach or the right angles to get the job done, as you'll see in this picture.

Bill set them up with an IMT 5/35 crane on a F550 with a DSC20 body. This picture shows the customer assembling an oil well pump-jack.



© 2007 QT Equipment



IMT FULLY INTEGRATES WITH DODGES

Dodge and Sterling have entered into the class 4 and 5 market. IMT was the first manufacturer to fully integrate the new chassis with a service body, hydraulic crane and compressor. The electrical system of the Dodge and Sterling chassis posed an intricate engineering challenge for the IMT team, who combined technical expertise with a strong commitment to giving customers what they need in order to reach this milestone.

QT currently has several Dodge 5500 demos being built in 4X2 Automatic and 4X4 Automatic configurations.

For more information on the new Dodge chassis go to www.qtequipment.com/dodge or call **800-758-2410**.

*Dodge logo courtesy of Dodge Corporation. All rights reserved.

According to the customer "it works perfect because of the reach. With the set up you guys made on this truck, it makes hard jobs simple. Thanks for this great equipment."

"Compliments like this make all of our hard work to be the best at what we do - worth it." says Bill.

Articulating cranes can make many of your hard jobs simple too.

Call **Bill Penney** for ideas **800-758-2410**.

2008 SPRING DEALS

QT stocks IMT bodies, cranes, compressors and accessories as well as Ford, Dodge, Peterbilt, Kenworth and International chassis.

If we've got it in stock, you can have your custom truck built in **8 days!**



Brand New and a Steal!

2006 11' IMT Mechanic Truck. IMT 3820 Crane, 35 CFM Hydraulic Drive Compressor. Never put into service. We also have '07 and '08's.



Internationals

We have 4400 and 4300 International's in stock. 11' or 14' IMT bodies, 6025 cranes and 60 CFM Rotary Screw Compressors. Ready To Work!



F750s

We have just a few '07 F750s with CAT or Cummins power left. They are under CDL at 25,999 GVRW and can take a up to a 10,000 lb crane and an 11' body. You customize it and we will build it in 8 days!



F450, V10 Gas Powered

Tired of trying to find (and pay for) Diesel? Equipped with 4X4, Automatic. Has an 11' IMT DSC20 Body, IMT 1015 Electric Crane picking up 3200 lbs.



2008 Peterbilt Dominator 4, Max Lift

Need MAXIMUM LIFT? This truck has an IMT 8025 crane, the largest of it's kind. It has a max pick of 14,000 lbs. and extends 25' fully hydraulic.



Kenworth T300

11' or 14' IMT Dominator 2 with 6025 Crane. 60 CFM Compressor. Automatic and Manual transmission. 11' and 14' Bodies.



Refurbished '96 GMC Top Kick

Stop looking for a GOOD USED UNIT! We have turned the clock back on this equipment with our Refurb Program. Call for pics and a list of upgrades. *Check online for more used equipment!*



Dodge 5500

We have 5500s in production, available early spring. 4X2 and 4X4 Automatics. Call for details and delivery dates



2008 F550 Auto 4X4

This one is enjoying the Florida sunshine but needs to be put to work. Comes with an 11' Dominator 1 body, 2020 crane and can be upfitted with the compressor and welder of your choice.

*Inventory is current as of 2/11/2008 but changes all the time. Call or go to <http://www.qtequipment.com> for up to date inventory information.

**RENT ME...
\$1995 / MONTH!**

These 2006 F550s have never been put to work. IMT Bodies, 7600# cranes and 35 CFM Compressors. 4 week minimum rental, credit check and insurance required.

LIMITED AVAILABILITY!

QT has several units available for rent including Peterbilt, Kenworth and International Mechanic Trucks, IMT Lube Trucks, Articulating cranes and QT Lube Trailers.

Check our website for details or call **Doug** at 800-758-2410.





MILLER WELDERS

Thinking about adding a welder to your service truck? Here's a terrific site that can give you a couple of ideas for Miller Bobcat 250 and Trailblazer options and installation.

www.millerwelds.com/interests/trucks

Miller is committed to helping you get the most out of their machines. You'll find helpful technical information and help choosing the right welder setup for your application.

QT stocks Miller welders and has done many different installations for many Miller welders including the Miller Big Blue Air Pack. Call 800-758-2410 for more information.

*QT also has several gently used Miller Bobcat's in stock. They WILL GO QUICKLY! Call for information.



If one does not know to which port is sailing, no wind is favorable.

-SENECA

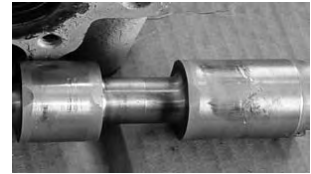
CONTROL VALVE REPAIR, SAVE \$1000s

Hydraulic Directional Control Valves are expensive to replace, usually tens of thousands of dollars. Over time, your controls become sluggish and drift due to oil contamination and normal wear and tear. Fortunately, we can save you \$1000s. Akron Hydraulic can rebuild with hard chroming and precision grinding back to like-new tolerances of 0.00005".

Estimates are free and all work comes with a warranty.

Go to www.repaircontrolvalves.com or call Annie at 888-874-6694 for information.

Not in Ohio? Ship your control valve to us on our dime. Just tell Annie you saw this article in Hydraulic Press.



BEFORE REBUILD



AFTER REBUILD

2008 550, 6.4 L ENGINE REVIEW

The redesigned Ford 6.4L engine, conforming to Tier 3 emission standards, has been out for several months now. So how are they holding up? By all accounts, very well. Ford has reported a few isolated issues, which have been quickly cleared up. With the well known challenges Ford is facing throughout their business, along with the introduction of the Dodge and Sterling into the Class 4 and 5 space, you can be sure that Ford will do everything possible to hold on to the lion's share of this profitable market.

The first thing most people notice is how much quieter they are. Mechanics who idle for long periods of time while working will appreciate this. On the road, you'll also notice better, smoother acceleration thanks to the Two-Stage Turbocharger.

The High Pressure Common Rail Injection system improves cold weather drive ability because injection timing is independent of oil viscosity. It eliminates injector damage due to clogged fuel filters and/or fuel starvation. The injectors are Piezoelectric Injectors* built by Siemens and improves combustion and reduces noise. They've been used in European sports cars for some time now.

QT has several 2008 Ford 550s in stock with 4X2, 4X4, Automatic and Manual configurations. Call to see one in person...

* If you're curious, piezoelectric technology describes a process where an electric charge is applied to a special crystal, that crystal's shape instantly changes, expanding. This is used to control fuel flow from the injectors and is much more precise than the conventional electromechanical solenoid actuation process. Whew... If you're still curious, there's a couple links on our website.

PHOTO HUNT WIN \$100!

1. Find and circle the 6 differences between the two photos.
2. Cut out the photos when you finish.
3. Fax back to Denise at 330.724.3386 with your information.

The first person to find all 6 and fax back will win a \$100 Home Depot Gift Card and the first 25 with 5 or more differences will win other great prizes*.

* Sorry, Employees of QT Equipment and family members are not eligible

REGISTER TO VOTE EXERCISE YOUR RIGHTS

Isn't it amazing... American citizens cross oceans to fight for democracy, but many won't cross the street to vote in a national election!

No matter what side of the debate you're on, it's important to exercise your right to vote. Make sure you're registered in plenty of time to vote November 4th. Better yet, make sure your family and co-workers are registered. You can get plenty

of information from the internet, www.usa.gov is a good place to start.

Next get informed...and not just on the presidential election. Sure, the presidential election gets the most coverage but local elections have more impact on your life than national ones.

Beyond voting, attending a rally or fund-raiser for a local politician sets a good example for your children. You might even meet someone who can help you in business or in life!





Akron Hydraulic

888.874.6694
www.akronhydraulic.com

QT Equipment

Akron, Ohio
800.758.2410
Columbus, Ohio
800.824.0622

Tampa, Florida
813.394.9932
www.qtequipment.com

Hydraulic Press is brought to you by QT Equipment.
Have a question or comments about Hydraulic Press?
Contact us at newsletter@qtequipment.com



This is the first Hydraulic Press of the New Year and its hard to believe we're already past the Super Bowl!!!

For anyone that knows me, they know that starting a new year is my favorite. I am like the kid waiting for Christmas, I know we just left that, but I get so excited about starting a new year with a clean blackboard and seeing what we look like at the end.

I spent a lot of time during November and December planning for 2008, something that others have done for me in the past. We have specific goals that we are going to meet in '08 and you the customer are the beneficiary of us hitting our targets.

With all the election hype and worries about our economy, it is easy to get swept up in negativity. But not on our team! We've chosen to find opportunities ...not excuses.

I know that we can only control our little piece of the world but we intend to be the best at what we do in '08. I leave you with a quote that I heard the other day, "Success is not a random walk." We have planned for a successful walk in '08.

HAPPY NEW YEAR.

Hydraulically Yours,

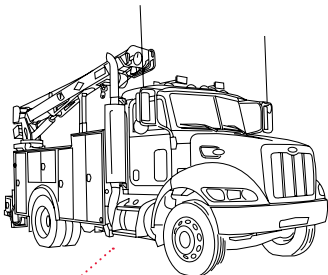
Doug Root

**Akron Hydraulic
QT Equipment, Inc.**
151 W. Dartmore Ave.
Akron, OH 44301

INSIDE:

- new, improved: **LUBE TRAILER**
- save **\$1000s** with **CONTROL VALVE REPAIR**
- '08 Spring **DEALS**
- '08 F550 **ENGINE REVIEW**
- Dodge 5500 **IN PRODUCTION**
- Steel Lines **SAVE TIME, MONEY**

•WIN \$100!



RENT ME! Details Inside...



An Oshkosh Truck Corporation Company